

YSOFT  
SAFEQ



YSoft SafeQ

Redefining Print Management

## YSoft SafeQ Solution Overview







YSoft SafeQ is a comprehensive print management software solution designed for the enterprise to reduce the cost of print services, improve productivity and increase document security.

With the ability to track and account for every print, copy, and scan, you have the data you need to understand your current costs and print behavior. The tools help you create and enforce print policies that will reduce these costs.

Secure authentication reduces the risks associated with documents abandoned in output trays or picked up by the wrong person.

Securely scanning documents to pre-defined locations increases employee productivity. You can also securely support printing from mobile devices making employees more productive no matter where they are.

Monitoring your print environment is made easy with YSoft SafeQ. Comprehensive reports, and a centralized, web-based dashboard streamlines print system management.

YSoft SafeQ Suite		Feature Summary
	<b>Authentication</b>	Secure access to MFD and documents Authorize users via card, PIN, username/password or combination Protect against unauthorized users Assign print, copy, scan rights
	<b>Rule-Based Printing</b>	Cost savings by enforced print governance (color to b/w, simplex to duplex, most economical printer, etc.) Notifications if the user does not comply to a set of rules
	<b>Print Roaming</b>	Print securely to any MFD in your print environment Scalable to business needs from one office to multiple continents Jobs print when user authenticates
	<b>Mobile Print</b>	Supports printing directly from iOS and Mac devices; supports sending jobs via web or email to the MFD Anonymous guest printing Automatic format conversion (JPG, PDF, DOC, PPT, XLS, PNG)
	<b>Scan Management</b>	One click secure scanning Scan to email, home folder or predetermined location via scripts Integration into existing business processes
	<b>Credit and Billing</b>	Individual or group accounts Price lists and cost centers Supports pay for services
	<b>Reporting</b>	Predefined or custom management reports Executive reports & green reports CRS reports utilizing OLAP cubes and long term trend analysis

# Meeting Your Print Services Challenges

## Reduce Costs

How many prints, copies and scans are made and what is the cost?

### YSoft SafeQ Suite

- Print Roaming
- Rule-Based Printing
- Scan Management
- Reporting



## Increase Productivity

Are employees efficient and productive using our MFDs and networked printers?

### YSoft SafeQ Suite

- Authentication
- Print Roaming
- Scan Management
- Mobile Print



## Improve Document Security

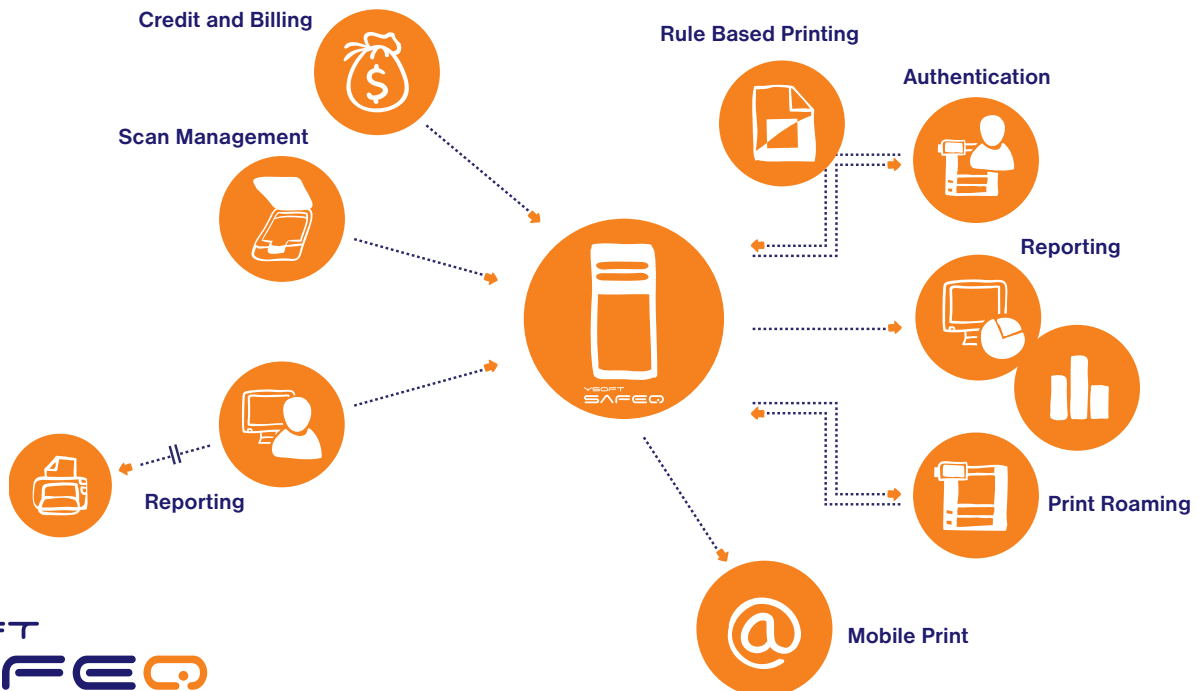
Who is printing or scanning which documents and are they secure?

### YSoft SafeQ Suite

- Authentication
- Scan Management
- Reporting



## YSoft SafeQ Workflow At A Glance



### Economic Considerations

- What are your organization's policies on the use of printers, copiers, and multifunction printers?
- What is your current budget for document production? Is this really a budget, or simply your current costs?
- Which services and users are responsible for these costs?
- How do you know if the prints and copies employees make are for their work tasks or for their own personal use?
- How do you prevent wasted paper from accumulating in the trash bins near printers and copiers?
- What are your policies for preventing paper from being wasted when users make prints and copies?

### Productivity Considerations

- What is the process for scanning documents? How do users retrieve their scans?
- How do you support BYOD, mobile, remote and guest printing?

### Security Considerations

- What are the policies on the use of MFDs?
- What happens to documents that are printed but not collected from the printer?
- How do you ensure that scanned documents are securely delivered and can be tracked?
- How would your business be affected if a confidential document were to fall into the wrong hands?

### IT Considerations

- If YSoft SafeQ requires only 10 minutes per user to acquire the necessary skills, would that be acceptable?
- Did you know that we can install YSoft SafeQ for you? Would that be more convenient than installing it yourself?
- How do you manage all the different brands of printers, MFDs and print drivers?
- Do you use ID cards or badges to access buildings, for meals or for other authentication purposes?
- How do you plan to handle your organization's future printing needs as your business grows, increases employees, and office space expands?



## Today's Business Challenges

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### Reducing Costs by About 30%

"Thanks to the optimization of the print environment with YSoft SafeQ, we succeeded in lowering our costs for printing, copying and scanning by about 30%.

And because we also replaced inefficient, old equipment with new MFDs, we will see more savings over the next five years.

With these significant cost reductions, we expect to achieve ROI within two years."

#### Pavol Bonotka

Česká pojišťovna, a.s.  
(Czech insurance company)

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Today's business challenges include reducing costs, improving productivity and increasing document security. These challenges are even more prevalent in managing enterprise print services. Do you know?

- How many prints, copies and scans are made and their costs?
- Who is printing, where and is it secure?
- Are employees efficient and productive using your multifunction devices?

YSoft SafeQ can help.

As an authorized Y Soft Partner, we are certified to design and deploy YSoft SafeQ solutions, services and support.

## Getting started with YSoft SafeQ is easy.

- 1. Comprehensive review of customer requirements:**  
Complete the automated customer requirements document.
- 2. Demonstration and or review of the YSoft SafeQ solution:** Request a live demo.
- 3. Proof of Concept (as required):** Test drive YSoft SafeQ for two weeks on 3-5 MFDs.
- 4. Pricing and Proposal Review:** Review pricing, ROI, and customer requirements.
- 5. Statement of Work or Customer Acceptance Review:** Review the implementation plan and acceptance criteria.

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